

# COMMERCIAL BROKERAGE... MEETING THE CHALLENGE

Arlington/Roe is structured to meet your commercial customer's needs. For your larger, more complex clients, our commercial brokerage department can provide solutions. Our brokers work with admitted and non-admitted carriers. This allows us the flexibility to structure unique insurance programs that offer your clients the coverages and risk management services they need to protect their assets.

## COVERAGES WRITTEN

### GENERAL LIABILITY

Primary  
Excess

### PRODUCT LIABILITY

Monoline Products  
Discontinued Products  
Products Recall

### EXCESS LIABILITY

Primary  
Excess

### RAILROAD LIABILITY & PROPERTY

Railroad Protective

### INTERNATIONAL

Including Local Policies

### LOSS SENSITIVE CASUALTY PROGRAMS

### BOILER AND MACHINERY

### OCEAN MARINE

Liability  
Ocean Cargo  
Property  
Specialty Coverages

### ENVIRONMENTAL LIABILITY

Contractors: Non-Environmental  
Environmental Contractors Including  
Asbestos / Mold / Lead / Radon  
On-Site / Off-Site Exposures  
Pollution For Real Estate  
Transactions  
Storage Tanks (USTs & ASTs)  
Motor Vehicle Pollution

### PROPERTY

Primary & Excess  
Flood & Earthquake  
Habitational  
HPR (Highly Protected Risk)  
Unprotected  
Vacants (Commercial)

### INLAND MARINE

Builders Risk  
Cargo  
Contractors Equipment  
Difference In Conditions (DIC)  
Floaters  
Jewelers & Furriers  
Warehouse Legal

### PACKAGE POLICIES

Available for select classes

**AND MANY MORE CLASSES...**

## INDUSTRIES

Construction  
Energy  
Financial  
Hospitality  
Life Science / Medical  
Manufacturing  
Marine  
Real Estate  
Retail  
Services  
Transportation  
Wholesale

## STANDARD ADMITTED COMPANIES

Affiliated FM  
AIG  
Allianz  
AXA  
Brit  
Chubb  
CNA  
Continental Western  
Starr Companies  
Fairmount Specialty  
Great American  
Hartford  
International Marine  
RLI  
Travelers  
Zurich

Visit or call for a staff directory

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## E&S COMPANIES

Admiral	Merit
AIG	Markel
American Empire	Maxum
ARCH	Munich
AXIS	MUSIC
Beazley	National Indemnity
Berkley Group	Nationwide
Berkshire Hathaway	Northfield
Colony	One Beacon
Crum & Forster	RLI / Mt. Hawley
Dual	Rockhill
Everest	Seneca
Gemini Excess	Starr Companies
General Star	StoneStar
Great American Specialty	Tudor / Western World
Hallmark	Vela
Ironshore	Verus
James River	Westchester
Kinsale	XL / Catlin
Liberty International	And many more
Lloyd's of London	

## CONTACT

**FOR TEAM BIOS**, [ArlingtonRoe.com](http://ArlingtonRoe.com)

[People > Staff Bios](#)

**FOR STAFF DIRECTORY**, [ArlingtonRoe.com](http://ArlingtonRoe.com)

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## ACCELERATE YOUR COMPETITIVE POWER: TAKE ADVANTAGE OF ARLINGTON/ROE'S EXPERTISE

By partnering your agency with Arlington/Roe's commercial brokerage team you can accelerate your power to compete for small or large risks and complex or unique accounts.

Arlington/Roe's keys to commercial brokerage success are: in-depth awareness of company appetites; expert ability to present and recommend a risk and, if needed, create unique solutions; and long-term relationships and credibility with our carriers.

You may require our brokerage expertise because of the size, complexity or unique features of your clients' companies. To respond to their needs, we can provide you with access to admitted and non-admitted carriers that will work with us to offer unique solutions. Arlington/Roe has extensive experience with complex and large property/casualty risks in the environmental, energy, life sciences, manufacturing, construction and real estate industries, to name a few. We work intensively to give you a competitive advantage for your customers.

Because Arlington/Roe's corporate culture is collaborative, professional and consultative, we consider it our job to provide you with access to the right markets to grow your book of business. So the next time your customer comes in with an unexpected challenge or you have a unique opportunity to grow your business, take advantage of our knowledge and experience. Before you say no, call Arlington/Roe!