

# TRANSPORTATION & GARAGE

## MAXUM CASUALTY INSURANCE COMPANY

Indiana, Ohio, Michigan

**COVERAGES:** Truck Liability: Physical Damage & Cargo  
Non-Trucking: Bobtail or Deadhead  
Mono Line Physical Damage  
Mono Line Cargo

\*Underwriting approach: Maxum prefers primarily Contact Haulers that are stable well run truck accounts with identified fixed and regular routes and low employee turnover.

### *MAJOR CLASSES WRITTEN*

(For hire – radius of operations: 0-100, 101-300, 301-500, 501-1000, & unlimited)

- Van Operations: Dry Freight or Refrigerated
- Petroleum/Propane Haulers
- Flatbed Operations: Steel
- Auto Haulers – New Cars
- Sand & gravel
- Building Materials

NOTE:: Maxum's most competitive rates are for risks @ 300 miles or less

## CANAL INSURANCE COMPANY

(Indiana, Ohio & Illinois)

### *MAJOR CLASSES WRITTEN*

- Class of Business: For Hire, Radius of Operation: 0 - 150, 151 - 300 and 301 - Unlimited.
- Non-Trucking: Bobtail or Deadhead
- Truckers:
  - General Commodities
  - Owners - Operators
  - Dump Operations: Sand, Gravel and Aggregates
  - Loggers
  - Mobil Home Totters
  - Petroleum / Propane Haulers
  - Flatbed Operations: Steel
  - Van operations: Dry Freight or Refrigerated

## LLOYD'S OF LONDON (All States)

- Mono Line Physical Damage
- Motor Truck Cargo
- Dealers Open Lot
- Garage Keepers

## NORTHLAND INSURANCE COMPANY

**BUSINESS AUTO** (Indiana, Ohio, Michigan & Illinois)

### *MAJOR CLASSES WRITTEN* (Cannot Haul for Hire)

- Bloodmobile / Bookmobile
- Crane or Boom Truck – Maximum Reach 25 Feet
- Contractors
- Driver Training
- Home Oil Delivery – 3,500 Gallon Tanks or Less
- Lawn Services
- Logging
- Newspaper / Magazine Delivery
- Redi Mix Trucks
- Sand & Gravel Hauler
- Security Patrol
- Snow Plows
- Tree Trimmers
- Waste Haulers

## PUBLIC AUTO (Indiana, Ohio)

### *MAJOR CLASSES WRITTEN*

- Limousines – Stretched (up to 200”), Luxury nonstretched
- Limousine Buses – 16-40 seats
- Charter Buses – 2+ years in business
- Hotel Courtesy Bus
- School Buses – Up to 25 units
- Buses – Sightseeing, Airport, Casino, Church, Intercity
- Day Care Vans
- Medical Vans (No new ventures)
- Social Service
- Senior Citizen Transport

## MOTOR TRUCK CARGO / PHYSICAL DAMAGE (All States)

- Chubb – Cargo
- Hartford – Cargo
- Great American – Cargo

## STRATFORD INSURANCE COMPANY

(Indiana, Ohio, Illinois, Kentucky & Tennessee)

### *MAJOR CLASSES WRITTEN*

- For Hire, Radius of Operation: 0 - 100, 100 – 300 and 301 - 1000 Miles
- Non-Trucking: Bobtail or Deadhead
- Truckers:
  - General Commodities
  - Dump Operators: Sand and Gravel, Aggregates; Coal (No Kentucky Exposure)
  - Loggers
  - Flatbed Operations: Steel
  - Van Operations: Dry Freight or Refrigerated

*Please Note: Stratford will not write local Chicago Exposure. They are also not interested in writing heavy and extra heavy trucks in Kentucky.*

### TRANSPORTATION UNDERWRITING CONTACTS

	<u>Ext.</u>	<u>Focus</u>
Jackie Mattingly	2404	Fleet Trucking
Anne Gajewski	8612	MI & IN
Renee Anderson	8620	OH & IN
Bobbi Thomas	2413	KY

	<u>Ext.</u>	<u>Focus</u>
Melody Allen	8613	IN
Cathie Kramer	8630	IL
Ed Hathaway	8679	MI

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Managing General Agents  
Wholesale Insurance Brokers

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# TRANSPORTATION & GARAGE

## COLONY INSURANCE COMPANY

Service Risks Only – Kentucky

Service & Used Car Dealers – Indiana, Illinois, Michigan & Ohio

Coverages Written: Garage Liability  
Garage Keepers  
Dealers, Physical Damage  
Building, Contents & Business Interruption

### **GARAGE:**

#### *MAJOR CLASSES WRITTEN*

- Valet Parking
- Vehicle Smog & Safety Stations
- Auto Dismantaling
- Accessories, Sales & Installation
- Camping Trailer / Shell Sales and Service
- Detailing Shops
- Gasoline Stations (Full Service or Repair)
- Glass Shops
- Mechanics
- Muffler Shops
- Salvage Yards with Auto Sales and/or Service
- Semi-Trailer Sales & Service
- Stereo Installation
- Tire Dealers (No Retreads)
- Truck Tractor Sales & Service
- Upholstery Shops

### **BUSINESS AUTO: (Indiana, Kentucky & Ohio)**

#### *MAJOR CLASSES WRITTEN*

- Air Freighters - Hauling for 1 Firm
- Appliance Delivery - Owned Goods
- Contractors
- Bingo Busses
- Cable Installer
- Catering
- Church Buses
- Daycare bus or van
- Driver Training (Commercial & Personal)
- Furniture Delivery - Owned Goods
- Hotel Shuttles
- Mail Delivery
- Roadside Service
- Sand & Gravel Haulers
- Snow Plows
- Tow Trucks

## NATIONAL CASUALTY COMPANY

(Kentucky & Tennessee)

#### *MAJOR CLASSES WRITTEN*

- Radius of Operation: 0 - 100 and 101 - 300
- Buses (No Lifts) – Churches, Day Cares, Social Services, Agencies, Musicians
- Commercial Autos – Light and Medium Duty
- Concrete Mixers
- Contractors
- Dumps
- Garbage Haulers
- Garage Risks
- Non-Trucking – Bobtail / Deadhead
- Tow Trucks / Wreckers
- Truckers: Local / Intermediate Radius
  - General Commodities
  - Owner / Operator
  - Dump Operations: Sand, Gravel, Aggregates (No KY Coal)
  - Loggers (Heavy Vehicle – One Axle Only)

## NATIONAL INDEMNITY COMPANY

## NATIONAL LIABILITY AND FIRE COMPANY

(Indiana, Illinois, Kentucky, South West Ohio & Michigan)

#### *MAJOR CLASSES WRITTEN*

- Amish Transport
- Ambulance / Non-Emergency Transport
- Bookmobile / Bloodmobiles
- Buses – Sightseeing, Charter, Musicians, Entertainers and Schools
- Cement Mixers
- Commercial Auto Leasing or Rental – Up to 20,000 GVW
- Contractors
- Couriers
- Day Care Autos
- Drivers Education – Private Passenger Types
- Dump Trucks
- Escort Vehicles
- Fuel Oil & Gasoline Haulers
- Logging
- Limousines – Stretched, Luxury Non-Stretched
- Motorcycle Dealers and Repair Services – Franchised
- Non-Trucking (AKA Bobtail / Deadhead)
- Social Services Vehicles
- Senior Citizens Vehicles
- Rescue Squads
- Security Patrol
- Waste Haulers – Cannot Travel to Landfill
- Wreckers
- Used Auto Dealers and Repair Services

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